Prospecting Planner and Weekly Record of Activity													
Name						Week Starting				Week Ending			
	Day 1		Day 2		Day 3		Day 4		Day 5		Day 6		
	Minimum	Result	Minimum	Result	Minimum	Result	Minimum	Result	Minimum	Result	Minimum	Result	Weekly Totals
Letterbox Drops													
Telephone/Email													
Client Calls													
Direct Mail													
Open Houses													
Appraisals													
Presentations													
Exclusives													
Auctions													
Appointments													
Offers													
Sold													
Referrals													
Past Clients													
Other													